

COMPOST CREW

2025 IMPACT REPORT



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ABOUT US

Our History

Compost Crew was founded in 2011 and acquired by Ben Parry in 2018 where the effort to keep food scraps out of the landfill and restore our region's soils continued. In 2022, our company became a public benefit corporation.

Today, Compost Crew collects food scraps from tens of thousands of residential and commercial customers. Our company transports these food scraps to local composting facilities where compost is created then distributes this compost locally, supporting a closed loop system.

We're not just a food scrap hauler. We are a team of sustainability professionals who envision a world where every scrap of food is rescued or recycled, never wasted. We aspire to make composting mainstream in all communities we serve, and be the most valuable composting business, everywhere we grow.

Our Fleet

Compost Crew now operates a fleet of over 40 vehicles.



**OUR MISSION IS TO
INSPIRE PEOPLE TO MAKE
FOOD WASTE RECYCLING
PART OF EVERYDAY LIFE
THROUGH EASY, RELIABLE
& REWARDING SOLUTIONS**





IMPACT REPORT

Our Impact Report

Compost Crew collected thirty-seven percent more food scraps across the Greater Washington, D.C. area than last year. We had our largest totals to date, recycling nearly thirty-six million pounds of food scraps. We produced approximately two and a half million pounds of finished compost at our small-scale composting sites that will be used directly on farm, sold or donated. In an effort to make composting more accessible, we partnered with municipalities and growing businesses like Mill to help fulfill our mission.

"The choice to compost is making a real difference. The numbers prove it and it wouldn't be possible without you. Despite these accomplishments, we know our work is far from done. EPA recently revoked a rule recognizing greenhouse gasses as a public health threat. We find this deeply concerning, but it doesn't change our mission. Composting food scraps remains one of the easiest and most impactful ways to do your part to take care of our planet. Your commitment to composting with us contributes to our vision of a world where every scrap of food is rescued or recycled, never wasted. We appreciate your ongoing support, and are always grateful for your referrals. Every new customer means more food scraps returned to the earth as compost. Thanks for being a part of this great work."

-Ben Parry, Compost Crew CEO

**35,859,400
POUNDS OF
FOOD SCRAPS
COMPOSTED**

**1,147,928
STOPS SERVICED**

**2,488,300
POUNDS OF COMPOST
PRODUCED ON
LOCAL FARMS**

WHY COMPOST?

When food waste is composted instead of buried in a landfill, it transforms into a rich, biologically active, soil enhancer otherwise known as “black gold” or compost.

Compost revitalizes our soil, protects watersheds and supports sustainable agriculture when applied to our farms and gardens.

A portion of the food scraps Compost Crew collects are taken directly to our Compost Outposts® which are smaller-size composting sites located throughout our service area. These locations shorten driving distances between where the food scraps are rescued and where they get recycled, actively supporting a circular economy and creating jobs within our community.



COMPOST OUTPOSTS

We continue to process food scraps in a closed loop:

- At our first outpost at One Acre Farm in Dickerson, Maryland.
- In partnership with Butler's Orchard farm in Germantown, Maryland.
- In partnership with the City of Greenbelt and the Trinity Assembly of God for collections from our municipal program.
- In partnership with ECO City Farms at their Urban Farm Incubator in Upper Marlboro, Maryland and their community farm in Bladensburg, Maryland in partnership with local governments in the area.
- At our largest facility at Utica Bridge Farm we process collections from our municipal program with the City and surrounding businesses.

This brings the total number of outposts in operation to six, each taking in food scraps from the surrounding residential community. By diverting these food scraps from a landfill, we avoided approximately fourteen thousand metric tons of CO₂e emissions by removing these GHG emissions from the atmosphere and drawing them back down to the soil.

HOSTED 11 TOURS AT OUR OUTPOSTS



see page 8



OUR PRODUCTS

Key Compostables

One issue our customers grapple with is how to avoid contaminating their compost bin with plastics and other non-compostable items. Many customers purchase compostable products to avoid single-use plastics that fill up the trash can, but it is hard to tell which of those are actually compostable, so we released a [Shopping for Compostable Products](#) blog as a guide.

[Key Compostables](#), a Compost Crew company, makes it easier and more affordable to buy certified compostable products like plates, utensils, cups, liners and more. We partner with trusted suppliers to strictly distribute certified compostable products that will break down during the composting process. Compost Crew customers are eligible for wholesale pricing while avoiding high order minimums, complicated supply chains, monthly "membership" fees, or expensive freight costs.

In 2025, Key Compostables sold over six-thousand items with the most items purchased in Maryland and New York, Virginia, California and Washington right behind them.



COMPOST CREW MERCH

After releasing four designs for our "punny" sticker series over the last few years, we released our first "punny" tee. This t-shirt is a classic, sharing the same messaging from our commercial trucks and made available in the Customer Portal and our [public shop](#).

FARM FEAST

Finished Compost

Farm Feast™ compost is a high-quality soil amendment made from local food scraps and other organic materials including hay, wood chips and leaves. This product is currently sold in five-pound bags and in bulk to farmers and landscapers who need larger quantities.

For years, our finished compost has been used directly on-farm, aiding in plant growth, restoring nutrition and even enhancing the taste of our local food sources. That's actually where we came up with "Farm Feast" but don't let the name fool you. It can be used in a wide range of places including potted plants, landscaping projects and gardens of all sizes and soil types.

Compost Crew produced, bagged and distributed one-thousand eight-hundred cubic yards of Farm Feast™ compost in 2025.

Compost Dividend

Our crew volunteered to donate and distribute nearly two-thousand cubic yards of compost to our customers. In fact, we distributed Farm Feast to nearly nine-thousand homes in District of Columbia as a part of the CompostDC Food Waste Collection Program.



**200 CUBIC YARDS
DONATED TO LOCAL
FARMS, SCHOOLS &
NONPROFIT ORGANIZATIONS**

See page 8

**1,800 CUBIC YARDS
OF FARM FEAST
SOLD AND DISTRIBUTED**





COMMUNITY OUTREACH

Compost Crew has a commitment to our community as a public benefit corporation. We seek opportunities that leave a positive impact, continuing our efforts to handle our planet and build up our community with care.

Fellowship Program

Our Composting Fellowship Program has taught dozens of participants the science behind composting to prepare them to work in the field.

Since the inception of the program, over twenty participants have passed their Maryland Compost Facility Operators exam with half of these participants consisting of Compost Crew employees. This year, two more participants passed their exam after doing major projects like a seed germination project that helps us continue to ensure we are creating high-quality compost.



Donation & Sponsor Opportunities

Compost Crew was able to donate approximately two hundred cubic yards of compost to local organizations and schools like the Lincoln Elementary School 4H Garden Club.

Compost Crew collaborated with Streamlink Education, an organization based in Frederick, Maryland that connects to the community through conservation projects.

Crew members, Streamlink Education staff and other volunteers made their way to our Utica Bridge Compost Outpost to plant over one-hundred trees in the Spring. Months later, we returned to pot up new seedlings, maintain past plantings and check up on the young trees using Compost Crew's finished compost.

Chatting with the Community

We continue to seek spaces that bring nonprofits, businesses, innovators, policymakers together to drive the adoption of food waste solutions during Food Waste Prevention Week, Earth Month, International Compost Awareness Week and more.

Compost Crew attended the 2025 Waste Expo in Las Vegas, Nevada with waste industry representatives from across the country to discuss our roles, the challenges and our passion.

Our Commercial Accounts manager and Director of Composting made their way on stage to represent Compost Crew and present during the "Innovative Composting Systems & Technologies" session.

Speakers during this session shared the challenges and successes when it comes to composting, our crew focusing on driving down contamination within our closed loop system.



"Thank you Compost Crew for the incredible donation to the Lincoln Elementary School and the Earth Science Space Laboratory gardens. Your compost is "black gold" that will be used on the hard, clay soil around the flower beds. Your donation allowed students to see their lunch waste being turned into an important product rather than going to the landfill."

-Amy Rembold, Frederick County Master Gardener with the Lincoln Elementary 4H Garden Club



Environmentalists and business professionals across the country dropped in to DC for Earth Month events like DC Climate Week. Compost Crew and ECO City Farms partnered with DC Climate Week to host and lead a tour called the “Circular Food Systems: Compost Outpost Tour at the Urban Farm Incubator” at our Compost Outpost at Watkins Park.

Georgetown University students were working on a sustainability project on Sweetgreen, a green-thinking business that diverts food waste with Compost Crew. They inquired with Sweetgreen about a composting facility tour and were led to Compost Crew’s Compost Outpost at Butler’s Orchard where our Director of Composting and commercial leads invited a group of students to the site for a tour.

All were welcome to visit One Acre Farm, our long time partners and home to our first Compost Outpost site. This was listed as a 2025 International Compost Awareness Week (ICAW) event.

Our Crew anticipated this to be a great opportunity for people to see and learn how we process their food scraps into compost. We introduced a new attraction at the event called the “Tree of Impact” where attendees were encouraged to write down the impact composting has on their life and the health of the planet.

Following the Food Scrap Fest, we partnered with the MD-DC Chapter of the United States Composting Council to host a networking happy hour at the farm with crew, farmers, government officials and other composting enthusiasts.

In the Fall, we hosted our first Pumpkin Party with the City of Greenbelt at our Compost Outpost. Neighbors were invited to drop off, smash or even roll their pumpkins down into our compost pile to then be made into compost. Even the City Mayor, Emmet Jordan, made his way to the site.



We returned to Girls on the Run! Montgomery County during which an average of over eight thousand runners participate in a joyful race. Like any large event, there is a lot of room for waste.

Youth volunteers and Compost Crew members guided participants to the correct bin to dispose of their banana peels and compostable cups throughout the event.

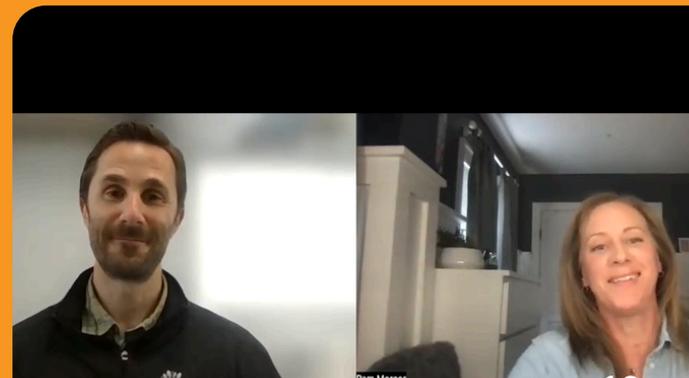
Long-time customer, Tower Companies, invited Compost Crew to present to tenants at one of their properties alongside Montgomery County Recycling representatives for a Waste Diversion Training.

Events like this offer an opportunity for neighbors to ask questions about the why and how behind sustainable efforts in their community.

We joined DC's 9:30 Club on 9:30 Day for a Food Drive in partnership with SOME (So Others Might Eat). The community was encouraged to drop off a minimum of 5 canned goods for a chance to feed their community and win a prize. In honor of this day, we were able to offer a steep discount on new customers' first month of composting with Compost Crew.

We work to extend our reach world-wide, virtually, with our website, ads, interviews, our quarterly newsletter and social media content to spread the word about reducing contamination, to share best practices and more.

Local YouTuber, Montgomery County resident and content creator, Pam Mercer, interviewed our CEO for her podcast called [Green Living for Real Life](#).



MUNICIPAL PROGRAMS

Tens of thousands are composting at home thanks to partnerships with sustainability-minded local government.

Town of Vienna

After a successful composting drop-off pilot at the Vienna Farmer's Market, the Town of Vienna Conservation and Sustainability Commission opened a permanent composting drop-off location in November 2025.

"Composting is an easy and impactful way to keep organic waste out of our landfills and join us in making Vienna a greener and cleaner town!"

-Town of Vienna Communications

VIENNA VOICE
OFFICIAL NEWSLETTER OF THE TOWN OF VIENNA, VIRGINIA • WWW.VIENNAVA.GOV
DECEMBER 2025

Composting Made Easy!
You asked for it, now the Town of Vienna has a permanent composting drop-off site right next to the purple glass recycling bin in the 400 block of Mill Street. The site has been redesigned to ensure safety by providing two off-street parking spots and a striped, no-parking area for pedestrians to drop off both food scraps for composting and bottles for glass recycling.
Composting is an easy and impactful way to keep organic waste out of local landfills and recycle it into a nutrient-dense soil amendment. Recycling organic material such as food scraps protects the climate by reducing methane gas emissions from landfills. Fairfax County uses recycled glass in street paving projects.
Vienna's permanent composting station features 10, 54-gallon drop-off bins, which will be swapped out for clean ones weekly. It was initiated by the Vienna Conservation and Sustainability Commission after a two-year pilot at the Vienna Farmers Market demonstrated that residents would support the green initiative, and the Department of Public Works facilitated the permanent composting location.
Curious about what can be composted? Visit the Town website: www.viennava.gov/recycling for more information.

COMPOSTING CENTER
5-MINUTE PARKING
RECYCLING CENTER ONLY

COMPOSTING CENTER PAPER GUIDE
WHAT'S ACCEPTED

WASTE OIL, BATTERIES AND ANTIFREEZE COLLECTION
2 YOU'RE INVITED
7 LOOKING OUT
9 RECYCLE RIGHT

City of Gaithersburg

The City of Gaithersburg Department of Public Works is now offering City residents a total of three, free, 24/7 drop-off sites.

Mayor Jud Ashman, Council Vice President Yamil Hernández and Council Member Jim McNulty joined the City of Gaithersburg staff to cut the ribbon on our newest addition. Compost Crew collects the food scraps each week and processes the food waste locally.

City of Frederick

As the vendor for the City's free curbside composting program, Compost Crew participated in the sustainability section at their annual In the Streets festival. Residents stopped by to share their excitement for the curbside program and even sign up for the first time after finding out that it was a free offer for City residents.

City of Alexandria

“As part of our Environmental Action Plan 2030, we’ve made real progress cutting down landfill waste, but we knew food waste was the next challenge. With strong community interest, active urban farmers, and a network of community gardens, the demand for nutrient-rich compost was clear.

By removing cost barriers during the pilot phase, the City achieved strong adoption rates, building a compelling case for continuing with a subsidized model. The resulting program is a win for residents, the environment, and our local food system!”

- Flavio Goncalves, *Division Chief of Resource Recovery for the City of Alexandria*



RESIDENTIAL SERVICES



Curbside Service

Compost Crew has been offering convenient curbside service including food scrap pick-up, pumpkin pick-up and complimentary compost delivery.

Our routes, extending as far north as Towson, Maryland and as far south as Alexandria, Virginia became more dense after an increase in sign-ups with increased climate updates, promotions, partnerships, local grants and more.

Drop-off Locations

Obstacles like HOA rules, apartment restrictions, financial and spatial limits may hinder a resident from composting. Compost Crew makes composting more accessible by offering several food scrap drop-off locations throughout the DMV.

compostcrew.com/residential

"Compost Crew is a great curbside composting service with a very wide range of acceptable materials. They are reasonably priced and have great customer service. The amount of trash we generated went down to virtually nothing once we started separating our compostable waste. Highly recommend checking them out."

-Mikka Conway, Residential Customer





COMMERCIAL COMPOSTING

Compost Crew added sixty-eight commercial customers who either started their composting program for the first time and/or wanted to add multiple building locations in an amazing effort to join the fight against food waste, totaling eighty-one new locations in 2025. Some of the new locations came from current customers who decided to expand to various locations including Founding Farmers, a company composting with us since 2022, who added a new location in Alexandria, Virginia.

We tapped into the DMV nightlife, adding a casino, local bars and concert venues like 9:30 Club and The Atlantis. We also incorporated dozens of schools, multi-family buildings, houses of worship, restaurants and more.

Compost Crew made an effort to highlight our commercial customers with blogs and case studies, offer discounts on compostable products and lead in-person or virtual trainings to ensure that management and staff know how to compost correctly. We continue to offer updates on recent food waste laws, customer stories, tips on how to reduce waste on our website and social media.

compostcrew.com/commercial

68 CUSTOMERS & 81 LOCATIONS ADDED IN 2025



"I think that Compost Crew is really aligned with our mission, and that's valuing our community and doing our part. Not just talking about it but actually doing it. This is who we are."

-Sam Mason, Assistant Head of Lower School and Director of Sustainability at St. Patrick's Day School

OUR CREW



In the News

Thanks to our employees, Compost Crew has been featured in multiple articles throughout the year including the cover of a December 2025 issue of Waste Advantage Magazine. This articles highlights how Compost Crew is an integral part of local communities just like our employees are an integral part of Compost Crew.

The Crew is Growing

We ended the year with 75 employees almost all in full-time benefits-eligible positions. Productivity has increased and is reflected in our sales and tons diverted. We continued to recruit from our communities by participating in job fairs in Washington D.C. and Montgomery County. Crew members gathered throughout the year for cookouts and holiday parties creating new memories with one another.



We kicked off the year with a holiday party where we celebrated a handful of five year anniversaries within the company. These employees have been with us through significant growth and our team has continued to grow 2025.

Benefits

Our goal is to help employees thrive professionally and personally. We offer our crew free curbside food scrap pick-up along with a plethora of benefits including paid holidays, an employee assistance program (EAP) and top-notch healthcare plans with competitive company contributions.

In 2025, we enhanced our benefits by providing long-term disability insurance to all regular full-time employees.

Safety

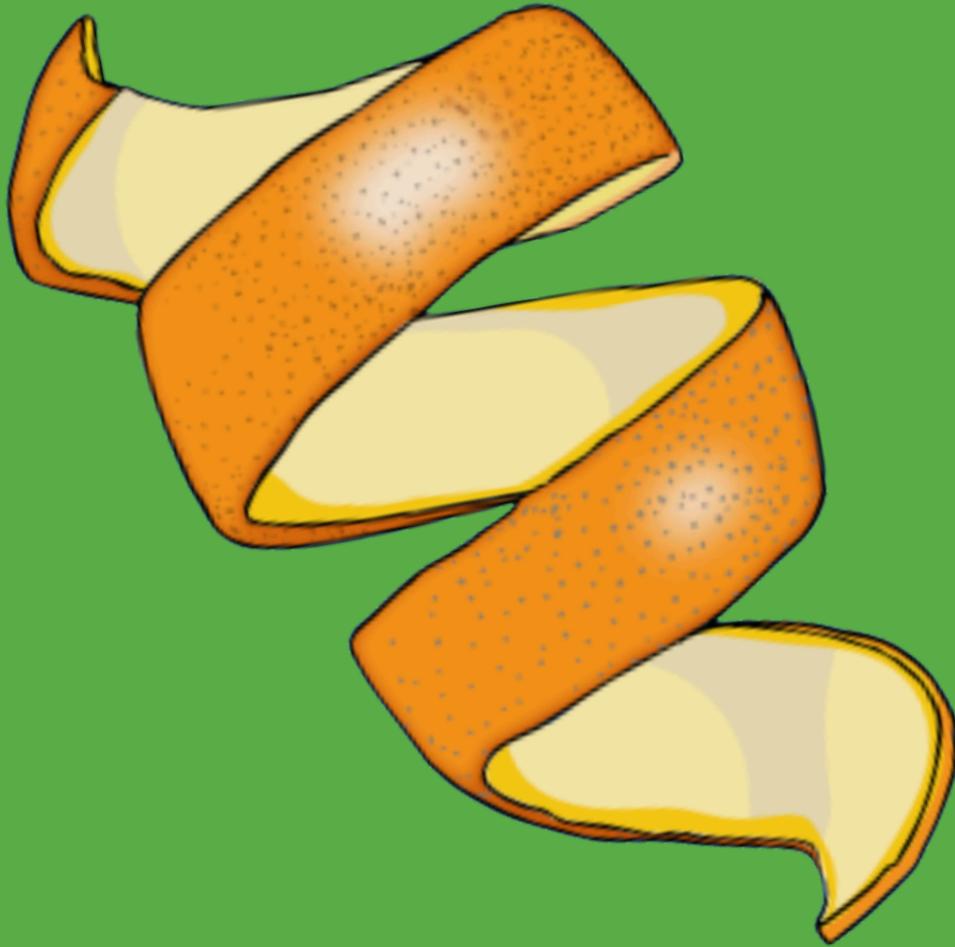
Our Safety Committee continues to uphold various plans, procedures and reporting guidelines. The committee regularly distributes out a series of educational emails as a resource in an effort to keep pedestrians, our drivers and their helpers safe.

Transparency is Key

We hold regular meetings for the entire company to both celebrate accomplishments, combat challenges and continue building a better company for our customers, workers and our planet!

All of our employees participated and contributed to the development of our company's strategy and plan for 2026.





**ORANGE
YOU GLAD YOU
COMPOST?**

compostcrew.com
[@_compostcrew](https://twitter.com/_compostcrew)